



# PATHS TO MONETIZATION

Tiny bets become big bets

# VIDEO 2: PATHS TO MONETIZATION

This video will cover the following:

- Key concepts
- A menu of monetization options
- Examples



Photo by Clay Banks on Unsplash

# CONCEPTS TO REMEMBER:

- Habits
- Experiments
- Funnel (see reading)



PRESENTING... YOUR MENU OF MONETIZATION OPTIONS



# BUSINESS STREAMS



An easy way to start bringing in revenue AND grow your network



### ADVERTISING

A benefit of being a no. 1 spot for your subject is that it's easier to find the right advertisers



#### SPONSORSHIP

Find the right
advertiser and deepen
the commitment to
increase results over
time







#### THE CLASSIFIEDS

Are you a Type A done living their Plan B? Create the 2021 you want. Start today by booking your free coaching consult with Possible Things.

Celebrate the holidays with your favorite teen dramas, like "Beverly Hills, 90210," "Dawson's Creek," and "The O.C." XOXO, Gossip Girl

You made it to the end of 2020—congratulations! Now make 2021 a gift to yourself. Expert video therapy, feminist sensibility. Let's conspire.

Missing that vacation feeling this Christmas? Subscribe to Out Of Office, the weekly newsletter that feels like you're on a vacay with your BFF.

GHIA is a new spirits-free apéritif made for slow sipping and fast talking. Bitter with a clean kick of citrus, it tastes like summer on the rocks. All botanicals, no added sugar + no booze = no hangover. Just in time for Dry January, wink wink. Use the code HIANNFRIEDMAN for 15% off your first order.

The New Year is the perfect time to hit "refresh" on your life goals. The Cru can help. We match circles of women who collaborate to realize their personal and professional goals. In fact, 92% of members say that The Cru has helped them achieve their goals. Apply today.

Snag yourself an ad here.

If you're not already, you can become a paying member of this newsletter here.



Covid-19 Forces Vocational Schools to Adjust: Remote instruction can't replace practicing inserting a needle for phlebotomy students or superheating metal for aspiring welders.

Advertisement

There's one thing you can control in a crisis.

The information you use.

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Strategic Intelligence

\_atest Numbers

80,860 vaccine doses given so far in the U.S.

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By Mike Allen · Feb 01, 2021

onday morning. Welcome to February, and to Black History

y's Smart Brevity™ count: 995 words ... < 4 minutes.

oin Ben Geman and me tomorrow at 12:30 p.m. ET for an Event on climate, featuring Microsoft chief environmental Joppa and Rockefeller Foundation president Raj Shah.

# READER STREAMS



## GIFTS & DONATIONS

This can work as a one-off action by the reader



## PAID SUBSCRIPTION

Lots of ways to do this. Tiers for paid subscription, for example. Or you can bill monthly vs. annually.



## MEMBERSHIP

For readers most engaged, this is a way to build community with extras







#### MEMBERSHIP

#### Want more newsletters from LAist?

<u>The Morning Brief</u> helps you start your day informed about LA, and <u>The Weekender</u> turns the pandemic weekend into a *plan*-demic weekend with our roundup of virtual events and food deals in Southern California.

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#### MORNING READS

A Morning Read: "How do I tell my kids that they could possibly have 300 siblings?" The case of a Dutch serial sperm donor.

From Opinion: GM's decision to stop making gas-powered vehicles by 2035 will put pressure on other automakers and force oil companies to diversify their ousinesses, Jody Freeman, a law professor, writes.

Lives Lived: Jamie Tarses had an eye for TV hits ("Friends," "Mad About (ou"). At 32, she became the president of entertainment at ABC, the first woman to become a network's top programmer. Tarses died at 56.

Dustin Diamond played Screech Powers, a sweet-natured, geeky underdog, on he NBC high school sitcom "Saved by the Bell" from 1989 to 1992. <u>Diamond</u> lied at 44.

Hal Holbrook carved out an acting career in television and film but achieved his videst acclaim onstage, playing Mark Twain in a one-man show for decades.

Holbrook died at 95.

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#### TROPIC

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start of a new year's as good an opportunity to join Club New Tropic as they
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21, we want to cover more news, host more (virtual) events, build more nunity, and continue growing a business that gives back to our city every day.

you can help us do that. <u>Become a member today</u> to help The New Tropic continue to spread the word in Miami. We'll pay you back in exclusive content, members-only goodies, early access to online events and more.

Sound like a plan? Here's how to join today for \$8/month or \$80/year.

# COMMUNITY STREAMS



## MERCHANDISE

Starting with a mug or a tote bag, this also serves as free advertising



# COMMUNITY EVENTS

Develop tangential
events and build your
audience while sharing
proceeds



## POP UP NEWSLETTERS

Expand your reach with related newsletters as the subject demands







#### Shop Deez Links merch!





#### community updates



cheers to National Puzzle Day (via @drinkghia featuring @whiled.co)

\*\* It's National Puzzle Day and our sibling brand, Whiled is celebrating with a promo code for 10% off a puzzle with code WHILEDPARTY. Take a peek here.

Rhanks to everyone who read along with The Power of Rifual this month. To celebrate the culmination of our time with this book, here's an exclusive sneak peek at a gathering our membership community, The Lounge, hosted with author Casper ter Kuille about building a ritual calendar. Our February book club pick is The Office of Historical Corrections by Danielle Evans.

#### the Telegraph

Monday February 1 2021



#### The *Good* News Newsletter

By Sarah Ebner, Head of email and editorial newsletters

Stories of support, community spirit, and positive news

#### You Are Not Alone...

Food morning. I hope you had a lovely weekend and are ready for the week head, not to mention the month of February (that seemed like a very long anuary!).

# VIDEO 2: PATHS TO MONETIZATION

#### Recap:

- Key concepts → Habits are critical
- A menu of monetization options → Experiment
   + mix it up
- Examples → Respond to your audience





# NEXT UP: VIDEO THREE GETTING STARTED























